



RedCase

The Intelligent Engine for Modern Law · Africa First

PRE-SEED

Investor Presentation · October 2026

The operating system for Africa's legal intelligence.

Two secure vaults — your firm's knowledge, your jurisdiction's jurisprudence — one engine that answers with page-pinned citations or refuses to guess.

Pre-Seed Round — US\$500,000

Boroji Adebayo-Hopewell — Lead Architect, DigiFusion

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THE PROBLEM

Africa's legal memory is institutional — and it leaves every evening.

Knowledge walks out the door

A firm's hardest-won reasoning lives in inboxes and seniors' heads. When they leave, the reasoning leaves with them. 76.6% of South African firms are sole practitioners — no bench, no memory, no leverage.

Research burns hours, risks wrong authority

Hours hunting precedent — with the risk of citing a case the court has since distinguished or reversed. African jurisprudence is fragmented across 54 legal systems with no unified research layer.

WhatsApp is not a file

Decisions live in group chats and voice notes — unversioned, unowned. Under Nigeria's NDPA 2023 (72-hour breach notification, DPIA duties) and POPIA, that's a compliance liability, not a workflow.

THE COST

The profession's cost base is ~57% labour (SA benchmark). Demand is exploding under AfCFTA cross-border trade. Firms are priced out of the one input — intelligence — that wins cases.

Sources: SA legal market projections (Nabii Intel, 2026); NDPA 2023. Full citations in business case Appendix B.

WHY NOW

Three clocks are running — and they all expire in RedCase's favour.

① The category clock

Legal AI crossed from experiment to infrastructure. Harvey: US\$15.5bn valuation, ~US\$350m ARR, 80% of Am Law 100 — in four years (Reuters, Sep 2026). 92% of legal professionals now use AI tools (Wolters Kluwer, 2026). The playbook is written.

② The compliance clock

NDPA registration deadlines, DPIA obligations and 72-hour breach duties are forcing firms off consumer messaging onto governed channels. POPIA and Kenya's DPA do the same. RedCase is the upgrade path, not a new burden.

③ The trade clock

AfCFTA is generating cross-border legal demand Africa's fragmented tooling can't serve. Pan-African networks (ALN, LEX Africa — 600+ lawyers, 20+ countries) already route that demand — with no Africa-built intelligence layer underneath.

The window: the African legal-tech shelf holds ~16 startups and US\$1.8m in disclosed funding (StartupList Africa, Oct 2026) — the category is proven globally and unbuilt at home.

THE PRODUCT

Two vaults. One synthesis.

VAULT A — FIRM INTELLIGENCE

Every brief, pleading and opinion your firm has written — encrypted (AES-256, per-document keys), permissioned by matter and role, searchable by meaning.

Institutional memory that survives every resignation.



VAULT B — JURISPRUDENCE

Your jurisdiction's law, indexed by ratio decidendi — cited to page and paragraph, with distinguished/reversed tracking so you never cite dead law.

Live: Nigeria (NWLR corpus) — Kenya · S. Africa · Ghana · Egypt adapters next

SYNTHESIS

Ask across both: “How do we usually run a preliminary objection — and what does binding authority say?”

Your strategy (Vault A) + the binding rule (Vault B) — separately cited, page-pinned. Never blended. Never invented.

The engine that refuses to guess.

RETRIEVE

Hybrid search over both vaults;
jurisdiction filters

VERIFY

Every proposition span-matched &
entailment-scored

GATE

Calibrated threshold or written
refusal

CITE

Page-pinned, openable citation
objects

REFUSED · CITATION INTEGRITY

“No binding precedent found in Vault B.”

The retrieved passages did not meet the verification gate. Under the citation-integrity contract, RedCase shows no answer rather than an unverified one — a fabricated citation is never displayed.

0 fabricated citations across 50-question adversarial release testing. Fabrication is a hard release failure — tested every build, not a disclaimer in the footer.

Four surfaces. One engine — the OS, not a chatbot.

Vault Search

Grounded answers across both vaults, dual-attributed and cited to page and paragraph. The research layer that never cites dead law.

Red-Teamer

Upload the other side's filing: procedural flaws, your opponent's arguments strength-rated out of ten, counter-arguments backed by binding authority. Every section human-reviewable before it reaches a partner.

Legal Assistant

One assistant per lawyer. Learns how you work. Lives only in your workbench, under your permissions, over zero-retention AI.

Firm Ops

Time capture where work happens, invoices in your letterhead, conflict checks before the engagement letter, court deadlines computed from validated rule rows — plus Slack matter channels where grounded answers arrive with source buttons.

PLATFORM

One engine. Every jurisdiction — built to absorb all 54.

NIGERIA — Live · NWLR corpus · NDPA-aligned

KENYA — Live · Kenya Law Reports

SOUTH AFRICA — Live · CC/SCA/High Court · POPIA

GHANA — Q1 2027 · adapter in certification

EGYPT + 49 MORE — 2027 roadmap · adapter framework

THE ADAPTER PATTERN

Each jurisdiction ships as a versioned package:

- Corpus ingestion (reports, judgments, rules)
- Citation normalisation to canonical form
- Ratio decidendi + court-hierarchy indexing
- Update stream for new authority

New market onboarding: 4–8 weeks. Global players (Harvey, Legora) have no African jurisprudence coverage — this depth is the moat.

MARKET

A proven US\$15.5bn category with an empty African shelf.

US\$15.5bn

Harvey valuation (Sep 2026) — the global proof

US\$1.8m

all disclosed African legal-tech funding (16 startups)

18.6%

legal-AI CAGR in South Africa to 2030

US\$2.7bn → 4.1bn

SA legal-services market 2024 → 2030 (7.1% CAGR)

SIZING (conservative, SA-anchored)

TAM — Africa-wide legal services — **≈US\$12bn**

SAM — legal-tech + AI spend, 5 launch markets — **≈US\$600m by 2030**

SOM — pilot-to-revenue targets — **≈US\$30m obtainable by 2030**

Sources: [1][4][5][6] business case Appendix B. Method note in business case §03.

COMPETITION

Everyone is adjacent. No one holds the position.

Capability	Generic AI chatbots	Global legal AI (Harvey, Legora)	Practice-mgmt incumbents (LawPavilion, Opleg, DIYLaw)	RedCase
African jurisprudence, multi-jurisdiction	None	None / nascent	Single-market tools	Native — 5 live, 54+ engineered
Citation-integrity refusal contract	No	Partial	N/A	Yes — release-gated
Firm-knowledge vault + synthesis	No	Yes	Documents only	Yes — dual vault
Jurisdiction expansion model	N/A	Country deals	Manual	Adapters — 4–8 wks/market
Secure ops (messenger, deadlines, billing)	No	No	Partial	Built in
NDPA / POPIA posture	Consumer-grade	US/EU-centric	Varies	Designed for African regimes

Global players validate the category and set the enterprise ceiling. Incumbents stop at workflow. RedCase's moat is African jurisprudence depth, jurisdiction economics and a compliance file competitors cannot quickly replicate

TRACTION

Pre-product, post-paper — the pilot engine is primed.

Confidential LOI in discussion

A full-service African firm has expressed written interest in joining the pilot cohort and requested anonymity in investor materials (name in data room under NDA). LOI terms in negotiation.

Product proof, not slideware

Live platform with Nigeria jurisprudence corpus; interactive demo deployable today (embedded at digitafusion.com); citation-integrity record: 0 fabricated citations across 50-question adversarial release tests.

PILOT DESIGN (STRUCTURED, NOT VIBES)

- 90-day terms with pre-agreed success metrics: research hours saved (baseline vs. instrumented), citation verification rate, vault adoption
- Conversion path pre-agreed before onboarding · Success evidence published (anonymised) to seed the category
- Founder-led onboarding — every pilot firm is a design partner, not a ticket

PILOT PROGRAM

10–25 firms across five markets — targets identified, LOI in hand (1).

NIGERIA (4–6)

- Templars
- Banwo & Ighodalo
- Udo Udoma & Belo-Osagie
- Olaniwun Ajayi LP
- G. Elias & Co
- S.P.A. Ajibade & Co

KENYA (3–4)

- Anjarwalla & Khanna (A&K)
- Kaplan & Stratton
- IKM Advocates
- Oraro & Company
- TripleOKlaw

SOUTH AFRICA (3–4)

- Bowmans
- Cliffe Dekker Hofmeyr
- Werksmans Attorneys
- ENSafrica
- Adams & Adams

GHANA (1–2)

- Bentsi-Enchill Letsa & Ankomah
- Okudzeto & Associates

EGYPT (1–2)

- Shalakany Law Office
- Zulficar & Partners
- Matouk Bassiouny & Hennawy

Indicative proposed targets for structured outreach — no commitment implied; one additional firm under confidential LOI (unnamed). Final cohort locked Q4 2026.

BUSINESS MODEL

Per-seat SaaS, priced against recovered billable time.

CORE — the firm platform

Vaults A & B with semantic search · matter channels & secure messenger · grounded research with citation-integrity gating · court deadlines from validated rules · time capture, invoicing, conflict checks · AES-256, NDPA-aligned DPIA. Platform fee + per-seat.

WORKBENCH — per-lawyer engine

Everything in Core, plus: all analysis packs (SmartBrief, Summons Response, Contract Review) · Red-Teamer adversarial battle cards · Legal Assistant (one per lawyer, permissioned) · saved searches & matter alerts · priority jurisdiction updates.

THE WEDGE

65% of AI-using lawyers save 1–5 hours/week (8am/LawPay 2025). At even conservative realisation, recovered hours pay the subscription several times over — the pitch writes itself in a billable-hour market.

Jurisdiction packs priced per market; volume research allowances; enterprise BYOK and residency options at the top tier.

Pilot cohort → convert → channel leverage.

PHASE 1 · Q1 2027

Pilot cohort

10–25 firms across 5 markets, structured 90-day pilots, success metrics pre-agreed. LOI #1 already in discussion (confidential).

PHASE 2 · Q2–Q3 2027

Convert & cite

≥40% pilot conversion; anonymised evidence pack (hours saved, citation verification, adoption); founder-led sales into two more metros per country.

PHASE 3 · Q4 2027+

Channel leverage

Bar associations, law-school clinics, pan-African networks (ALN, LEX Africa — 600+ lawyers) as distribution; DigiFusion Content-to-Capital pipeline compounds category authority.

Venture context: pre-seed rounds of US\$20k–500k are the documented norm for African startups (AVCA/Partech 2025–26). This US\$500k is sized for evidence, not premature scale.

ROADMAP

18 months from close to seed-grade evidence.

Q4 2026

Close · NDPC registration & DPIA filed · pilot agreements signed · NG corpus depth build

Q1 2027

10–25 pilots LIVE · KE adapter live · secure-messenger mobile

Q2 2027

Pilot mid-term reviews · ZA adapter live · hours-saved evidence pack

Q3 2027

≥40% conversion · first paid ARR · GH adapter · ISO 27001 Stage 1

Q4 2027

ARR US\$250–400k · EG adapter · seed round open

Every quarter ends with an investor-visible proof point — compliance file, cohort activation, conversion, or ARR.

Legal-domain architecture, built by an operator-led studio.

Boroji Adebayo-Hopewell — Lead Architect & Founder

Architect of the RedCase dual-vault model, citation-integrity contract and jurisdiction engine. Leads product, jurisprudence data strategy and compliance architecture.

Built within DigiFusion — the studio behind the Deal Engine, Automation Velocity Engine and Content-to-Capital frameworks deployed across active client engagements.

Jurisdiction Data Lead

Practising-lawyer stewards per market; corpus quality and ratio decidendi extraction

ML/Citation Engineer

Verification engine, entailment calibration, eval harness

Pilot Success Lead

Onboarding, instrumentation, conversion of the pilot cohort

Fractional DPO & Counsel

NDPA/POPIA posture, DPIA pipeline, regulator interface

Funded by this round: ~6 FTE across engineering, legal data, success and compliance (use of funds, next slide).

THE ASK

US\$500,000 pre-seed — 18 months of evidence.

Development 30% · \$150k — KE/ZA adapters · citation-engine hardening · mobile + messenger

Go-To-Market 30% · \$150k — Pilot success function · 2 market launches · channel partnerships

Operations 20% · \$100k — Core team (~6 FTE) · cloud infra · support

Compliance 10% · \$50k — NDPC registration & audit · DPIAs · ISO 27001 track

Contingency 5% · \$25k — FX, infra shocks, pilot over-servicing

Legal & Admin 5% · \$25k — Incorporation · IP · ESOP · accounting

WHAT IT BUYS

- ✓ 10–25 pilot firms live from Q1 2027
 - ✓ 3 jurisdictions live (NG · KE · ZA)
 - ✓ ≥40% pilot conversion → first ARR
 - ✓ Regulator-inspectable compliance file
 - ✓ Zero-fabrication release record, sustained
- **Seed round at ARR US\$250–400k (Q4 2027)**

Put the law back in your firm's hands.

The African legal-tech shelf is empty. The category is proven. The compliance clock is ticking. RedCase is built for exactly this moment.

Join the pilot cohort — Q1 2027 onboarding now open.

Boroji Adebayo-Hopewell — Lead Architect, DigiFusion

pilots@redcase.xyz · redcase.xyz · digitafusion.com

Demo embedded live at digitafusion.com — ask us for the walkthrough.